

# Extending Equity into the Digital Workforce

# Why IT-Business Development & Entrepreneurship

These reasons collectively highlight the importance of incorporating IT education into the curriculum of students pursuing business development and entrepreneurship.

#### Understanding Tech-Based Business Models

Many modern business models heavily rely on technology. Understanding IT will help students comprehend these models better.

#### 2 Market Research

IT skills can aid in conducting thorough market research using digital tools and databases.

#### 3 Digital Marketing

IT courses can teach students how to leverage digital marketing tools and platforms effectively to promote their business ventures.

### 4 E-commerce

Understanding IT is crucial for setting up and managing online stores, which is becoming increasingly important in today's digital economy.

#### 5 Website Development

Knowledge of IT can help students create professional websites for their businesses without relying on external developers.

#### 6 Search Engine Optimization (SEO)

IT courses can teach students how to optimize their online presence to improve search engine rankings, thus driving more traffic to their businesses.

#### 7 Cybersecurity Awareness

Learning about IT security can help students protect their businesses from cyber threats and data breaches.

### 8 Mobile App Development

Knowing IT can enable students to create mobile apps to enhance their business offerings and reach a wider audience.

## 9 Customer Relationship Management (CRM)

IT skills are vital for implementing and managing CRM systems, which help businesses maintain strong relationships with their customers.

### 10 Financial Management Software

IT knowledge can assist in utilizing financial management software for budgeting, accounting, and financial analysis purposes.